



# BEA 東亞銀行

## The Bank of East Asia, Limited

(Incorporated in Hong Kong with limited liability in 1918)  
(Stock Code : 23)

### Proxy Form (93rd Annual General Meeting to be held on 24th April, 2012)

I/We<sup>1</sup> \_\_\_\_\_  
of \_\_\_\_\_  
being the registered holder(s) of \_\_\_\_\_<sup>2</sup> shares of HK\$2.50 each in The Bank of East Asia, Limited (the "Bank") hereby appoint the Chairman of the Meeting or <sup>3</sup> \_\_\_\_\_  
of \_\_\_\_\_  
as my/our proxy to attend and vote<sup>4</sup> for me/us and on my/our behalf at the 93rd Annual General Meeting of the Bank to be held in the Grand Ballroom, Conrad Hong Kong, Pacific Place, 88 Queensway, Hong Kong on Tuesday, 24th April, 2012 at 11:30 a.m. and at any adjournment thereof and to vote for me/us as indicated below:

Items to be passed pursuant to the Notice of Annual General Meeting	Please put a '✓' below if you cast FOR <sup>4</sup>	Please put a '✓' below if you cast AGAINST <sup>4</sup>
1. To adopt the Audited Accounts and the Report of the Directors and the Independent Auditor's Report for the year ended 31st December, 2011.		
2. To re-elect Directors:		
(a) Mr. Wong Chung-hin		
(b) Dr. Lee Shau-kee		
(c) Mr. Kenneth Lo Chin-ming		
(d) Mr. Eric Li Fook-chuen		
(e) Mr. Valiant Cheung Kin-piu		
(f) Dr. Isidro Fainé Casas		
3. To re-appoint KPMG as Auditors of the Bank and authorise the Directors to fix their remuneration.		
4. Special Resolution on item 4 (To approve the Amendments to the Articles of Association).		
5. Ordinary Resolution on item 5 (To grant a general mandate to the Directors to issue additional shares).		
6. Ordinary Resolution on item 6 (To grant a general mandate to the Directors to repurchase the Bank's own shares).		
7. Ordinary Resolution on item 7 (To extend the general mandate granted to the Directors pursuant to item 5).		

**\*\* The Board of Directors recommends to vote FOR the above resolutions. \*\***

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2012.

Signature of Shareholder : \_\_\_\_\_

Full Name : \_\_\_\_\_

#### Notes:

- Full name(s) and address(es) to be inserted in block capitals.
- Please insert the number of shares registered in your name(s). If no number is inserted, this form will be deemed to relate to all the shares in the Bank registered in your name(s).
- If you wish to appoint a proxy other than the Chairman of the Meeting, please delete the words "the Chairman of the Meeting or" and insert the name and address of the person you wish to appoint in the space provided. Completion and delivery of the proxy form will not preclude you from attending and voting in person at the Meeting. In such event, the instrument appointing a proxy shall be deemed to be revoked.
- IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK (✓) IN THE RELEVANT BOX UNDER "FOR"; IF YOU WISH TO VOTE AGAINST A RESOLUTION, PLEASE TICK (✓) IN THE RELEVANT BOX UNDER "AGAINST"**. If you do not indicate how you wish your proxy to vote, your proxy will be entitled to exercise his/her discretion or to abstain. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the meeting other than those referred to in the notice convening the meeting.
- In the case of joint Shareholders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the vote(s) of other joint holder(s) and for this purpose seniority shall be determined by the order in which the names stand in the Register of Members.
- The form of proxy must be signed by you or your attorney duly authorised in writing. In the case of a corporation, this form must be executed under seal or under the hand of an officer or attorney duly authorised.
- To be valid, this Proxy Form together with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy thereof must be deposited with Tricor Standard Limited, 26/F., Tesbury Centre, 28 Queen's Road East, Hong Kong, not less than 48 hours before the time for holding the Meeting or adjourned meeting.
- Any alteration made to this Proxy Form must be initialled by the person who signs it.