



# BEA 東亞銀行

## The Bank of East Asia, Limited

(Incorporated in Hong Kong with limited liability in 1918)

### Proxy Form (85th Annual General Meeting to be held on 31st March, 2004)

I/We<sup>1</sup> \_\_\_\_\_  
 of \_\_\_\_\_  
 being the registered holder(s) of \_\_\_\_\_<sup>2</sup> shares of HK\$2.50 each in The Bank of East Asia, Limited  
 hereby appoint the Chairman of the Meeting<sup>3</sup> or failing him \_\_\_\_\_  
 of \_\_\_\_\_  
 as my/our proxy to attend and vote<sup>4</sup> for me/us and on my/our behalf at the 85th Annual General Meeting of the  
 Bank and at any adjournment thereof to be held in the Ballroom, The Ritz-Carlton, 3 Connaught Road Central,  
 Hong Kong on Wednesday, 31st March, 2004 at 11:00 a.m. and to vote for me/us as indicated below:

| Items to be passed pursuant to the Notice of Annual General Meeting   | For | Against |
|---|-----|---------|
| 1. To adopt the Audited Accounts and the Reports of the Directors and of the Auditors for the year ended 31st December, 2003. |     |         |
| 2. To declare a final dividend.   |     |         |
| 3. To re-elect the following Directors:   |     |         |
| a) Mr. Aubrey LI Kwok-sing  |     |         |
| b) Mr. Winston LO Yau-lai   |     |         |
| c) Tan Sri Dr. KHOO Kay-peng  |     |         |
| d) Dr. The Hon. David LI Kwok-po  |     |         |
| 4. To re-appoint KPMG as Auditors of the Bank and authorise the Directors to fix their remuneration.                          |     |         |
| 5. Special Resolution on item 5 (To amend the Articles of Association of the Bank).   |     |         |
| 6. Ordinary Resolution on item 6 (To grant a general mandate to the Directors to issue additional shares).                    |     |         |
| 7. Ordinary Resolution on item 7 (To grant a general mandate to the Directors to repurchase the Bank's own shares).           |     |         |
| 8. Ordinary Resolution on item 8 (To extend the general mandate granted to the Directors pursuant to item 6).                 |     |         |

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2004.

Signature of Shareholder: \_\_\_\_\_

Full Name: \_\_\_\_\_

#### Notes:

- Full name(s) and address(es) to be inserted in block capitals.
- Please insert the number of shares registered in your name(s). If no number is inserted, this form will be deemed to relate to all the shares in the Bank registered in your name(s).
- If you wish to appoint a proxy other than the Chairman of the Meeting, please delete "the Chairman of the Meeting" and insert the name and address of the person you wish to appoint in the space provided. The number of proxy so appointed shall not exceed two. A proxy need not be a member of the Bank. Completion and delivery of the proxy form will not preclude you from attending and voting in person at the meeting. In such event, the instrument appointing a proxy shall be deemed to be revoked.
- Please indicate with a "✓" in the appropriate box beside each of the resolutions how you wish the proxy to vote on your behalf. In the absence of any such indication, the proxy will vote for or against the resolution or will abstain at his discretion.
- In the case of joint Shareholders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the vote(s) of other joint holder(s) and for this purpose seniority shall be determined by the order in which the names stand in the Register of Members.
- The form of proxy must be signed by you or your attorney duly authorised in writing. In the case of a corporation, this form must be executed under seal or under the hand of an officer or attorney duly authorised.
- To be valid, this form of proxy together with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy thereof must be deposited with Standard Registrars Limited, G/F., Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong, not less than 48 hours before the time for holding the meeting or adjourned meeting.
- Any alteration made to this form of proxy must be initialled by the person who signs it.