

For Immediate Release

BEA Trustees Launches Six New MPF Constituent Funds

IMPORTANT:

1. The BEA (MPF) Master Trust Scheme and BEA (MPF) Industry Scheme offer different Constituent Funds (i) investing in one or more Approved Pooled Investment Funds and/or Approved Index-Tracking Funds which invest in equities or bonds; or (ii) making direct money market investments, each with different risk profile.
2. BEA (MPF) Long Term Guaranteed Fund invests solely in an approved pooled investment fund in a form of insurance policy provided by Principal Insurance Company (Hong Kong) Limited. A guarantee is also given by Principal Insurance Company (Hong Kong) Limited. Your investment in this Constituent Fund, if any, is therefore subject to the credit risk of Principal Insurance Company (Hong Kong) Limited. Please refer to the Appendix 1 of the Explanatory Memorandum of BEA (MPF) Master Trust Scheme for details of the credit risk, guarantee features and guarantee conditions of this Constituent Fund.
3. BEA (MPF) Conservative Fund and BEA (Industry Scheme) MPF Conservative Fund do not provide any guarantee of the repayment of capital.
4. You should consider your own risk tolerance level and financial circumstances before making investment choices. When, in your selection of Constituent Funds, you are in doubt as to whether a certain Constituent Fund is suitable for you (including whether it is consistent with your investment objectives), you should seek financial and/or professional advice and choose the Constituent Fund(s) most suitable for you taking into account your circumstances.
5. You should not invest based on this news release alone. Please refer to the Explanatory Memorandum of the relevant Scheme for details.

Hong Kong, 31st January, 2012 – Bank of East Asia (Trustees) Limited (“BEA Trustees”), a wholly-owned subsidiary of The Bank of East Asia (“BEA”), today announces that it has launched six new constituent funds under its Mandatory Provident Fund Schemes.

Both the BEA (MPF) Master Trust Scheme and the BEA (MPF) Industry Scheme now include two new tracker funds, one tracking the performance of Hang Seng China Enterprises Index (“BEA China Tracker Fund”) and the other tracking the performance of Hang Seng Index (“BEA Hong Kong Tracker Fund”).

The two new BEA China Tracker Funds will invest directly in a single Approved Index-Tracking Fund, namely the Hang Seng H-Share Index ETF, which aims to provide investment returns that match the performance of the Hang Seng China Enterprises Index as close as practicable.

Meanwhile, the two new BEA Hong Kong Tracker Funds will invest directly in another single Approved Index-Tracking Fund, namely the Tracker Fund of Hong Kong, which aims to provide investment results that closely correspond to the performance of the Hang Seng Index.

Two further new funds have been added, one to each scheme. The BEA (MPF) North American Equity Fund, now available under the BEA (MPF) Master Trust Scheme, will invest mainly in North American equities, with some exposure to North American and other debt securities/money market instruments. The BEA (Industry Scheme) Asian Equity Fund, now

available under the BEA (MPF) Industry Scheme, will invest mainly in Asian ex-Japan equities, with some exposure to debt securities/money market instruments. With the launch of these six new funds by BEA Trustees, customers can now choose from a total of 15 constituent funds under the BEA (MPF) Master Trust Scheme and nine constituent funds under the BEA (MPF) Industry Scheme.

Mr. Patrick C.M. Li, Director & Chief Executive of BEA Trustees, says, “By offering investment opportunities in North American and Asian equities, as well as index tracking funds, these six new funds extend the range of options available to customers of varying appetites. We are confident that the launch of these new funds will further enhance our competitiveness in the marketplace.”

Risk Disclaimer: Investments inherently involve risks and the prices of units may go down as well as up. Past performance is not indicative of future performance. For further details including the product features and risks involved, please refer to the Explanatory Memorandum of the relevant Scheme.

Issuer: Bank of East Asia (Trustees) Limited

About Bank of East Asia (Trustees) Limited

A member of the BEA Group, BEA Trustees is one of only two trustees authorised to offer both the Master Trust Scheme and Industry Scheme in Hong Kong. As of 30th September, 2011, over 500,000 members have joined the Company’s two MPF schemes with total assets exceeding HK\$12.2 billion. In recognition of the outstanding performance of its MPF services, BEA Trustees won *CAPITAL* Magazine’s “CAPITAL Merit of MPF Achievement” Award for the second consecutive year in September 2011. For more information on BEA Trustees’ MPF services, please refer to the Insurance & Retirement Services page at www.hkbea.com.

About The Bank of East Asia

Incorporated in Hong Kong in 1918, BEA is dedicated to providing comprehensive retail banking, commercial banking, wealth management, and investment services to its customers in Hong Kong and other major markets around the world. BEA is the largest independent local bank in Hong Kong, with total consolidated assets of HK\$598.9 billion (US\$77.0 billion) as of 30th June, 2011. The Bank is listed on The Stock Exchange of Hong Kong and is one of the constituent stocks of the Hang Seng Index.

With more than 220 outlets worldwide, BEA operates an extensive international network covering Hong Kong and the rest of Greater China, North America, the United Kingdom, and Southeast Asia. For more information on BEA, please visit any BEA branch or the Bank’s homepage at www.hkbea.com.

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For press enquiries, please contact:

Mr. Patrick C.M. Li

Director & Chief Executive

Bank of East Asia (Trustees) Limited

Tel.: (852) 3608 0686

Email: licm@hkbea.com

BEA – Operator of one of the largest banking networks in Hong Kong

