

**For Immediate Release**

## **BEA Launches Four New MPF Constituent Funds**

**IMPORTANT:**

- BEA (MPF) Master Trust Scheme and BEA (MPF) Industry Scheme offer different Constituent Funds (i) investing in Approved Pooled Investment Funds and/or Approved Index-Tracking Funds which invest in equities or bonds; or (ii) making direct money market investments, each with different risk profile.
- You should consider your own risk tolerance level and financial circumstances before making investment choices. When, in your selection of Constituent Funds, you are in doubt as to whether a certain Constituent Fund is suitable for you (including whether it is consistent with your investment objectives), you should seek financial and/or professional advice and choose the Constituent Fund(s) most suitable for you taking into account your circumstances.
- You should not invest based on this marketing material alone, please refer to the Explanatory Memorandum of the relevant Scheme for details.

**Hong Kong, 4<sup>th</sup> January, 2010** – The Bank of East Asia (“BEA”) today announces that its wholly-owned subsidiary, the Bank of East Asia (Trustees) Limited has launched four constituent funds under its Mandatory Provident Fund schemes.

Two of the new constituent funds, namely the BEA (MPF) Global Equity Fund and BEA (MPF) European Equity Fund will be added to the BEA (MPF) Master Trust Scheme, bringing the total number of funds under the scheme from 10 to 12.

The BEA (MPF) Global Equity Fund will mainly invest in global equities with some exposure to debt securities/money market instruments while the BEA (MPF) European Equity Fund will mainly invest in European equities with some exposure to debt securities/money market instruments.

The other two new constituent funds, namely the BEA (Industry Scheme) Greater China Growth Fund and the BEA (Industry Scheme) Hong Kong Growth Fund will be added to the BEA (MPF) Industry Scheme, bringing the total number of funds under this scheme from four to six.

The BEA (Industry Scheme) Greater China Growth Fund will mainly invest in the listed securities of companies that derive or are expected to derive a significant portion of their revenues from goods produced or sold, investments made, or services performed in Greater China while the BEA (Industry Scheme) Hong Kong Growth Fund will mainly invest in Hong Kong equities, with some exposure to debt securities/money market instruments.

Mr. Patrick C.M. Li, Head of MPF Business at BEA says, “We have chosen to launch these four new equity funds in view of our scheme members’ growing need for an even wider range of investment opportunities.”

BEA is one of only two trustees authorised to offer both the Master Trust Scheme and Industry Scheme in Hong Kong. As of 30<sup>th</sup> November, 2009, over 450,000 members have joined BEA’s MPF schemes with total assets exceeding HK\$10.8 billion. For more information on BEA’s MPF services, please visit [www.hkbea.com](http://www.hkbea.com).

Notes:

- 1) Investments inherently involve risks and the prices of units may go down as well as up. The above figures are for indication only while past performance is not necessarily a guide to future performance.
- 2) For further details including the product features and risk involved, please refer to the Explanatory Memorandum of the relevant Scheme.

Issuer: Bank of East Asia (Trustees) Limited

**About The Bank of East Asia**

Incorporated in Hong Kong in 1918, BEA is dedicated to providing comprehensive retail and commercial banking services to its customers in Hong Kong and other major markets around the world. BEA is the largest independent local bank in Hong Kong, with total consolidated assets of HK\$411.9 billion (US\$53.14 billion) as of 30<sup>th</sup> June, 2009. The Bank is listed on the Stock Exchange of Hong Kong and is one of the constituent stocks of the Hang Seng Index.

With over 250 outlets worldwide, BEA operates an extensive international network covering Hong Kong and the rest of Greater China, the United States, Canada, the United Kingdom, the British Virgin Islands, and Southeast Asia. For more information on BEA, please visit any BEA branch or the Bank’s homepage at [www.hkbea.com](http://www.hkbea.com).

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***BEA – Serving customers through one of Hong Kong’s largest banking networks, with over 140 branches and SupremeGold Centres around town***



**BEA (MPF) Global Equity Fund**

**Investment Objective:** To achieve long term capital appreciation within a controlled risk return framework through investing mainly in global equities with some exposure in global debt securities/money market instruments.

**Investment Policy:** The BEA (MPF) Global Equity Fund will invest primarily in global equity markets. The BEA (MPF) Global Equity Fund will invest in a range of Approved Pooled Investment Funds and/or Approved Index-Tracking Funds to obtain exposure to such global equities market (such Approved Pooled Investment Funds and/or Approved Index-Tracking Funds selected by the Investment Manager having regard to the investment objective and investment policy of the BEA (MPF) Global Equity Fund). The underlying assets of the BEA (MPF) Global Equity Fund are expected normally to be invested 70% to 100% in equity markets (including but not limited to the United States of America, United Kingdom, Japan, Canada, Germany, Switzerland, Australia and Spain). The underlying assets of the BEA (MPF) Global Equity Fund may invest up to 30% in cash, debt securities and/or money market instruments for cash management purpose. The BEA (MPF) Global Equity Fund will enter into financial futures and options contracts for hedging purposes only. The BEA (MPF) Global Equity Fund will not engage in securities lending.

**Risk and Return Profile:** The BEA (MPF) Global Equity Fund is suitable for investors who are willing to assume a higher level of risk to achieve potentially higher long-terms returns. The Investment Manager expects the return of the BEA (MPF) Global Equity Fund to reflect movements in the global equity markets.

**BEA (MPF) European Equity Fund**

**Investment Objective:** To achieve long term capital appreciation within a controlled risk return framework through investing mainly in European equities with some exposure in European and other debt securities/money market instruments.

**Investment Policy:** The BEA (MPF) European Equity Fund will invest primarily in European equity markets. The BEA (MPF) European Equity Fund will invest in a range of Approved Pooled Investment Funds and/or Approved Index-Tracking Funds to obtain exposure to such European equity markets (such Approved Pooled Investment Funds and/or Approved Index-Tracking Funds selected by the Investment Manager having regard to the investment objective and investment policy of the BEA (MPF) European Equity Fund). The underlying assets of the BEA (MPF) European Equity Fund are expected normally to be invested 70% to 100% in equity markets (including but not limited to United Kingdom, France, Germany, Switzerland, Spain, Italy, Netherlands, Sweden and Finland). The underlying assets of the BEA (MPF) European Equity Fund may invest up to 30% in cash, debt securities and/or money market instruments for cash management purpose. The BEA (MPF) European Equity

Fund will enter into financial futures and options contracts for hedging purposes only.  
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BEA (MPF) European Equity Fund will not engage in securities lending.

**Risk and Return Profile:** The BEA (MPF) European Equity Fund is suitable for investors who are willing to assume a higher level of risk to achieve potentially higher long-term returns. The Investment Manager expects the return of the BEA (MPF) European Equity Fund to reflect movements in the European equity markets.

## **BEA (Industry Scheme) Hong Kong Growth Fund**

APPENDIX

**Investment Objective:** To achieve long term capital appreciation within a controlled risk-return framework through investing mainly in Hong Kong equities, with some exposure in debt securities/money market instruments.

**Investment Policy:** The BEA (Industry Scheme) Hong Kong Growth Fund will invest in a range of Approved Pooled Investment Funds and/or Approved Index-Tracking Funds to obtain exposure to the Hong Kong equity market (such Approved Pooled Investment Funds and/or Approved Index-Tracking Funds selected by the Investment Manager having regard to the investment objective and investment policy of the BEA (Industry Scheme) Hong Kong Growth Fund). It is intended that, through its investments in Approved Pooled Investment Funds and/or Approved Index-Tracking Funds, the BEA (Industry Scheme) Hong Kong Growth Fund will invest 70%-100% of its underlying assets in Hong Kong equities and 0%-30% in cash, debt securities and/or money market instruments. The BEA (Industry Scheme) Hong Kong Growth Fund will enter into financial futures and options contracts for hedging purposes only. The BEA (Industry Scheme) Hong Kong Growth Fund will not engage in securities lending.

**Risk and Return Profile:** The BEA (Industry Scheme) Hong Kong Growth Fund is suitable for investors who are willing to assume a higher level of risk to achieve potentially higher long-term returns. The Investment Manager expects the return of the BEA (Industry Scheme) Hong Kong Growth Fund over the long term to reflect movements in the Hong Kong equity market.”

## **BEA (Industry Scheme) Greater China Growth Fund**

**Investment Objective:** To provide investors with long-term capital growth within a controlled risk-return framework through investing mainly in listed securities of companies that derive or are expected to derive a significant portion of their revenues from goods produced or sold, investments made or services performed in Greater China, which includes the People’s Republic of China (PRC), the Special

Administrative Regions of Hong Kong and Macau and Taiwan (the “Greater China Securities”).

**Investment Policy:** The BEA (Industry Scheme) Greater China Growth Fund will invest in a range of Approved Pooled Investment Funds and/or Approved Index-Tracking Funds to obtain exposure to the Greater China Securities (such Approved Pooled Investment Funds and/or Approved Index-Tracking Funds selected by the Investment Manager having regard to the investment objective and investment policy of the BEA (Industry Scheme) Greater China Growth Fund). It is intended that, through its investments in Approved Pooled Investment Funds and/or Approved Index-Tracking Funds, the BEA (Industry Scheme) Greater China Growth Fund will invest 70%-100% of its underlying assets in Greater China Securities and 0%-30% in cash, debt securities and/or money market instruments. The BEA (Industry Scheme) Greater China Growth Fund will enter into financial futures and options contracts for hedging purposes only. The BEA (Industry Scheme) Greater China Growth Fund will not engage in securities lending.

**Risk and Return Profile:** The BEA (Industry Scheme) Greater China Growth Fund is suitable for investors who are willing to assume a higher level of risk to achieve potentially higher long-term returns. The Investment Manager expects the return of the BEA (Industry Scheme) Greater China Growth Fund over the long term to reflect the economic growth of the Greater China Region.